



WHAT'S NEW AT N.E.W.?

May, 2018

Presidential Ponderings Dear N.E.W. Members and Friends,

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Happy Mother's Day in advance! I hope that everyone has made plans to enjoy the day. If not and you want to plan a special something, consider buying tickets for the WEAR RVA Fashion Show on May 10th. Our talented photographer, Amber Reinink, is the mastermind behind the event and proceeds will benefit the N.E.W. Scholarship Fund. Nothing like supporting one of our own who's giving back to us!

We've certainly had an enjoyable month. How fun was it to meet Debbie Johnston, one of our original co-founders? It was a great presentation enjoyed at the April meeting. Now, we need to invite Ms. Shirley Wagner, the other co-founder, to tell us the rest of her story ... I know many of you have met her as she is still active in our group.

So, how active are you in N.E.W.? How active would you like to be? Soon, Janine Randazzo, our current Vice President, will be sending out the Annual Survey for your completion. Please review it and send it back to us. Your answers are crucial to the content of the Board of Directors' Planning Retreat which will be held during the weekend of June 8 and 9. And speaking of which, do you feel like you want more from your club? Are you interested in serving on the Board or becoming a committee member? Let me hear from you and I will direct you to the right person.

In other news, have you longed for some additional funds to get you going in the right direction? Do those funds involve continuing education? If so, apply for the N.E.W. Sister Scholarship. One of us will be chosen to receive a \$1,000.00 award to be applied towards the furthering of our professional career. Reach out to Margaret Hill or visit the website for more details.

Thank you for being part of this group, growing our membership of enterprising women and continuing our Mission of Networking with a Purpose.

Warm "spring like" regards,

Stella

"If you want something said, ask a man; If you want something done, ask a woman."

– Margaret Thatcher

networkofenterprisingwomen.org

Membership Luncheon and Silent Auction– May

May Auction Items are about creative cooking!



Above:

This fantastic Kettle Grill to make your summer cookouts a success!

Item #1 to the Right

This pampered chef chip/fry maker is paired with a \$25.00 Edible arrangements gift card, a \$20.00 Mellow Mushroom gift card, AND a creation by our own Geri Gallagher!

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Gerri "LANCIANO" Gallagher
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If you have items to donate for our monthly Auction, please contact our N.E.W. Vice-President, Janine Randazzo



May Luncheon Speaker



Dr. Sarah Spradlin will give a preview of her professional development program "Emotional Intelligence".

Also join us for Who KNEW and learn about Amber Renick,

As well the opportunity to Market Your Business with a 30 Second Pitch or promotional materials for the display table across from registration.

Register Here

N.E.W.bies

We are pleased to welcome the following new member in April

Gloria Sharrar

Gloria is retired from Bank America and currently lives in Powhatan.

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Professional Development

It has been a busy start for professional development this year. After rescheduling the summit two times due to snow, we finally had a great summit in March. Check out the pictures of the event on the website. While enjoying a fun educational and networking event we also met lots of new people and raised over \$4,000 for the scholarship fund.

Last week we had the pleasure of learning how to Build a Referral Machine from chief strategist, and founder of Indispensable Marketing, Patrick McFadden. He shared some excellent strategies for keeping our client pipeline full.

Next month, we will be treated to some insight on the characteristics of emotional intelligence that make for effective leaders and entrepreneurs from Dr. Sarah Spradlin of Vitruvian Advantage Consulting.

As you know, these professional development workshops are a perk of membership. They are free and are designed to help you keep abreast of strategies and tactics that will help you to continue to grow your business acumen.

I hope to see you on May 16th for our next professional development workshop.



Cheryl Matt



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N.E.W. members put on their rubber gloves and got down and dirty April 10th! We had Janet Kay, Gin Carter, Barbara Satterwhite, Chris Rich, and Stella & Stuart Carter. There was major cleaning and organizing to be done. Our N.E.W. Organization did not disappoint, going way beyond the call of duty to ensure this worthy cause had its needs met. They are so appreciative and thanked us for showing up.

"I appreciate everyone giving up their night to help a great organization."

~ Chris Rich

Are you keeping up with our website? Rather than sending you a million emails, please visit our website for the latest and greatest NEWS!

...all that and a Big of Chips!



Kristen Phillips recently received a promotion to District Manager at Washington National Insurance.

Her company provides supplemental insurance policies to individuals and groups - the best thing about the cancer, heart, and ICU policies is that they will give back all the money paid into the policy, less claims, every 20 years.

She is also looking for new agents for her team in the Richmond Area.

Scholarship

N.E.W. Impact

Ms. Hill,

I wanted to thank you and the Network of Enterprising Women again for providing the opportunity to be a 2017 recipient of the N.E.W. scholarship. This scholarship has made a real difference for me at the University of Mary Washington. This scholarship investment has provided me with additional time to focus on my academics. This fall, I earned a 4.0 GPA and qualified for the President's List. In addition, this scholarship has provided me with the flexibility to spend time being involved with organizations through the university such as the Marketing Club and the Club Swim Team. I hope that your committee continues to award this scholarship for years to come.

Additionally, I was wondering if you knew if any of summer internship opportunities through the businesses involved in N.E.W., or other businesses in the surrounding area that are looking for an eager college student with a strong work ethic. The N.E.W. scholarship has truly made a difference for me during this academic year, and I cannot thank you enough for providing this opportunity to students.

*Thank you,
Madeline Enderle*

Our Scholarship Committee Chairman is Margaret Hill

It is not too late to submit an application for the N.E.W. Sister Scholarship. Go [online](#) to download the Application



Member Information

Start Spreading Your News!

Send us news so that your sisters can share in your accomplishments!

Don't just update your Facebook status - let us know so that we can stay up to date with our membership.



Send an email to [Liz Fleming](mailto:Liz.Fleming@nnew.com) two weeks prior to the next business meeting to be included in our Newsletter.

We look forward to hearing from you!

N.E.W. Testimonial Minute

Do you want to recognize a sister at our May luncheon for the great job she recently did for you? If so let Debbie Lange via email at debbielange@srmfre.com

or text at 804-337-1983 by April 30th



Debbie Lange - May 28th



"In our society, the women who break down barriers are those who ignore limits."

— Arnold Schwarzenegger



NEW MEMBERS - Do you know how to take advantage of our network? Reach out to **Renae O'Reilly**, Past President and Chairperson for our Mentor Committee



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Don't forget to pick up business cards from the display table at our luncheons so that you can hand out to friends and clients!

N.E.W. AND SOCIAL MEDIA

Are you engaging with us on Facebook? We have two groups:

Closed Members Only Group:

<https://www.facebook.com/groups/networkofEnterprisingWomen/>

Public/Open Group:

<https://www.facebook.com/NetworkofEnterprisingWomen/>



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For more information contact:

ExecutiveSecretary@NetworkofEnterprisingWomen.org



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